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| 2 3 | IN THE TRADE MARKS REGISTRY | Room 1, 13-15 Bouverie Street, London, EC4. |
| 4 | | Monday, 12th January 2009 |
| 5 | Befo THE APPOINT | |
| 6 7 | (MR. G. HC | ~ . |
| 8 | In the Matter of THE TRADE MARKS ACT | 1994 |
| 9 | -and- | |
| 10 11 | In the Matter of UK Trade Mark Appli "efax" in class 38 J2 GLOBAL UK LIMITE | in the name of |
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| 12 | -and | |
| 13 14 | In the Matter of Opposition No. 9431 PROTUS IP SOLUTIONS | |
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| 16 | Appeal of the Applicant from th dated 11th July 2008 on b | |
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| 18 | (Computer-Aided Transcript o Marten Walsh Cherer | |
| 19 | 12-14 New Fetter Lane Telephone No: 020-7936 6000 | |
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| 22 | MR. C. McLEOD (of Messrs. Hammonds LLP) appeared on behalf of the Applicant/Appellant. | |
| 23 | MR. S. MALYNICZ (instructed by Messrs. Jeffrey Parker & Company) appeared on behalf of the Opponent/Respondent. | |
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| 25 | DECISION AS APPROV | YED |
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THE APPOINTED PERSON: J2 Global UK Limited (formerly Efax Limited) seeks to register the designation **efax** as a trade mark for use in relation to 'telecommunication services relating to the conversion of facsimile transmissions to e-mail messages' in class 38. The application is opposed by Protus IP Solutions Inc. under sections 3(1)(b) and 3(1)(c) of the Trade Marks Act 1994.

The question whether the designation is acceptable for 8 9 registration falls to be determined as at 19th November 2003, the date of the application for registration. It is conceded 10 on behalf of the applicant that the designation **efax** was 11 descriptive and lacking in distinctiveness to a degree that 12 would mandate refusal of the application for registration 13 under sub-paragraphs (b) and (c) of section 3(1) in the 14 absence of evidence sufficient to substantiate the proposition 15 that the designation had by that date acquired a distinctive 16 character through use in the United Kingdom in relation to 17 services of the kind specified. That would, of course, need 18 to be evidence showing that the designation had been used in a 19 manner likely to be perceived as an indication not simply of 20 the nature, but more specifically of the trade origin of such 21 22 services.

As emphasised by Morritt LJ in <u>BACH AND BACH FLOWER</u> REMEDIES TRADE MARKS [2000] RPC 513 at paragraph 49: "... use of a mark does not prove that the mark is distinctive.

Increased use, of itself, does not do so either. The use and
increased use must be in a distinctive sense to have any
materiality."

4 This is an aspect of the wider principle that it is 5 relevant to look at evidence of the way in which a designation has actually been used in commerce for the purpose of 6 7 assessing the impact and significance of it in accordance with 8 the realities of the marketplace. Such evidence can 9 legitimately be adduced either in support of objections to registration or in answer to objections to registration raised 10 either on absolute or on relative grounds. The evidence cannot 11 be disregarded on the basis that it relates to usage after the 12 relevant date or outside the United Kingdom if it none the 13 14 less appears that the usage in question provides a reliable pointer to the position in the United Kingdom at the relevant 15 date. See Case C-192/03 P Alcon Inc v OHIM at paragraphs 13 16 and 35 to 44; Case T-168/04 L & D SA v OHIM at paragraphs 79 17 to 84 and Case C-488/06 P L & D SA v OHIM at paragraphs 70 to 18 19 73.

20 Both sides filed evidence of usage in the present case. 21 The evidence filed on behalf of the opponent included evidence 22 of usage after the relevant date and some evidence of usage 23 outside the United Kingdom. It was, as I have indicated, 24 permissible for the Registrar to assess this evidence for what 25 it might be thought to be worth in the context of the evidence

as a whole.

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2 At this point I think it is right to observe that the 3 designation efax is so strongly descriptive of services of the 4 kind specified in the opposed application for registration 5 that convincing evidence of distinctiveness acquired through use would be required in order to establish that it was, on the 6 7 balance of probabilities, free of objection under sections 8 3(1)(b) and (c) of the Act in November 2003. The legal 9 parameters of the required assessment are helpfully summarised in paragraphs 60 and following of the decision of Mr. Richard 10 Arnold QC sitting as the Appointed Person in Vibe Technologies 11 Limited's Application BL 0-166-08, 16th June 2008. It is clear 12 13 that in the present case the Registrar's hearing officer, Mr. Reynolds, considered the applicant's request for protection on 14 15 the correct legal basis.

In his decision issued under reference BL 0-197-08 on 11th July 2008, he carefully assessed the evidence on file and came to the conclusion that the application had not been shown to be acceptable on the basis of distinctiveness acquired through use. He upheld the opposition and ordered the applicant to pay the opponent £2,000 as a contribution towards its costs of the Registry proceedings.

The applicant appealed to an Appointed Person under section 76 of the 1994 Act contending, in substance, that the hearing officer had been too strict in his application of the

relevant legal principles to the evidence put forward in support of the request for protection and too lenient in his application of the relevant legal principles to the evidence put forward in support of the objections to registration.

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In order to uphold this appeal from the hearing 5 officer's decision, I would have to be satisfied that the 6 7 decision should be reversed on the basis of manifest error. 8 I have read the evidence for myself. I have also considered 9 with care the criticisms made of the hearing officer's assessment. Having done so, I am bound to say that I am 10 satisfied both as to the absence of any validity in the 11 criticisms made by the applicant and as to the correctness of 12 the hearing officer's conclusions with regard to lack of 13 14 distinctiveness at the relevant date.

There is no substance in the suggestion that the hearing officer overlooked or ignored the fact that the relevant date for the purpose of the required determination was 19th November 2003. The first sentence of paragraph 59 of his decision means what it says on that point.

There is equally no substance in the suggestion that the hearing officer erroneously took account of evidence of usage occurring after the relevant date and usage occurring outside the United Kingdom. The basis on which he did so is explained in paragraphs 68 and 69 of his decision and was entirely legitimate in the light of the case law I have referred to

1 above.

The suggestion that his evaluation of the applicant's evidence of use in paragraphs 95 to 115 of his decision was too harsh is misconceived. The evidence was fully and fairly assessed for what it was worth. In relation to the principal matters which needed to be addressed, it was of negligible value for the reasons identified by the hearing officer.

8 No matter how it is looked at, the appeal falls to be 9 regarded as an impermissible attempt to obtain a reassessment 10 of the evidence rather than a correction of anything truly 11 describable as a flaw in the decision under appeal. It is an 12 appeal without merit and I have no hesitation in deciding that 13 it should be dismissed. That is my decision.

14 MR. MALYNICZ: Sir, I am instructed to ask for costs on the usual15 scale. Nothing out of the ordinary.

16 THE APPOINTED PERSON: You say out of the ordinary?

17 MR. MALYNICZ: Nothing out of the ordinary.

18 THE APPOINTED PERSON: What do you say, Mr. McLeod?

MR. MCLEOD: Agreed. We have no suggestions that costs should be varied.

THE APPOINTED PERSON: Right. I order the unsuccessful appellant to pay the successful respondent £1,200 as a contribution towards its costs of the unsuccessful appeal. That sum to be paid within 21 days of today's date in addition to the sum awarded by the hearing officer in respect of the proceedings

| 1 | below. Is there anything else? |
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| 2 | MR. MALYNICZ: Nothing further from us. |
| 3 | MR. MCLEOD: No. |
| 4 | THE APPOINTED PERSON: Thank you both very much indeed. |
| 5 | MR. MCLEOD: Thank you very much, sir. |
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