| 2  | Harmsworth House,<br>Bouverie Street,  |
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| 3  | London, EC4  |
| 4  | Thursday, 22nd November, 2001  |
| 5  | Before:  |
| 6  | MR. S. THORLEY Q.C.  |
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| 8  | In the Matter of the   |
| 9  | TRADE MARKS ACT 1994   |
| 10 | and  |
| 11 | In the Matter of Trade Mark Application No. 2,206,477 of<br>AUGUST STORCK KG for the mark                            |
| 12 | WHERE ALL YOUR FAVOURITES COME TOGETHER  |
| 13 |  |
| 14 | Appeal to the Appointed Person from the Decision of Mr. C. Redmore on 26th July 2001                                 |
| 15 |  |
| 16 | (Transcript of the Shorthand Notes of Marten Walsh Cherer  |
| 17 | Ltd., Midway House, 27-29 Cursitor Street, London, EC4A 1LT.<br>Telephone No: 020-7405 5010. Fax No: 020-7405 5026.) |
| 18 |  |
| 19 | MR. M. CHAPPLE (Messrs. D. Walther Wolff & Co.) appeared as  |
| 20 | Counsel for the Applicant.   |
| 21 | MR. A. JAMES (Principal Hearing Officer) appeared as<br>Registrar's representative.                                  |
| 22 |  |
| 23 | DECISION   |
| 24 | (As approved)  |
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| 1  | MR. THORLEY : This is an appeal to the Appointed Person from a |
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| 2  | decision of Mr. Craig Redmore, the officer acting for the      |
| 3  | Registrar, dated 26th July 2001. The decision arose during     |
| 4  | the course of an application by August Storck KG made on 28th  |
| 5  | August 1999 to register a series of two trade marks in         |
| 6  | respect of various categories of confectionary falling within  |
| 7  | Class 30. The series consisted of two marks, one in upper      |
| 8  | case, the other lower case, of the words WHERE ALL YOUR        |
| 9  | FAVOURITES COME TOGETHER.                                      |
| 10 | The specification of goods was subsequently limited so         |
| 11 | as to read, "Confectionery in the form of packaged quantities  |
| 12 | of products, the products in each packaging unit having the    |
| 13 | same recipe." This arose because the Registry suggested that   |
| 14 | the expression WHERE ALL YOUR FAVOURITES COME TOGETHER would   |
| 15 | suggest to the average consumer that the packaging of the box  |
| 16 | containing the confectionery would contain a variety of        |
| 17 | different flavours or fillings which had been identified as    |
| 18 | being a consumer's favourite.                                  |
| 19 | Mr. Redmore, in reaching his decision, bore in mind            |
| 20 | some comments that I made in a decision on the DAY BY DAY      |
| 21 | trade mark (Application No. 2068646 - unreported) and also     |
| 22 | some observations of Mr. Hobbs Q.C., sitting as an Appointed   |
| 23 | Person, in AD2000 [1997] R.P.C. 168. Mr. Chapple did not       |
| 24 | suggest that he fell into any error by bearing those comments  |
| 25 | in mind and I therefore shall proceed on the basis that in     |

| 1  | reaching a conclusion in this case, it is correct that I      |
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| 2  | should have regard to the natural use of the mark applied     |
| 3  | for, not only on packaging of goods, but also in the context  |
| 4  | of advertising (see my decision in DAY BY DAY). Further, I    |
| 5  | must have regard to the legitimate interests of honest        |
| 6  | traders, particularly bearing in mind the comments of Mr.     |
| 7  | Robin Jacob, as he was, acting as the Secretary of State in   |
| 8  | COLORCOAT Trade Mark [1990] R.P.C. 511, 517, where he drew    |
| 9  | attention to the fact that the "privilege of a monopoly       |
| 10 | should not conferred where it might require 'honest men to    |
| 11 | look for a defence."  |
| 12 | Mr. Redmore, having reminded himself of those                 |
| 13 | decisions, concluded as follows: "The phrase WHERE ALL YOUR   |
| 14 | FAVOURITES COME TOGETHER is not invented and in my view is    |
| 15 | just a consequence of common ordinary dictionary words that   |
| 16 | would easily come to mind in order to convey a promotional    |
| 17 | message in respect of the goods applied for. The goods        |
| 18 | specified in the application include 'chocolate and           |
| 19 | confectionery'. Traditionally such goods have been sold in    |
| 20 | boxes or other packaging which contain a variety of differing |
| 21 | flavours or fillings. Most consumers of these goods will      |
| 22 | identify one or more of this variety as a favourite.          |
| 23 | Therefore I consider that the mark WHERE ALL YOUR FAVOURITES  |
| 24 | COME TOGETHER as a whole would be perceived by the relevant   |
| 25 | customer as no more than a promotional statement that the     |

| 1  | package contains a variety of confectionery items which sales  |
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| 2  | or other research have identified as consumer favourites."     |
| 3  | On the basis of this, he concluded that the mark was excluded  |
| 4  | from registration under sections $3(1)(b)$ and (c) of the Act. |
| 5  | That decision was given in July of this year before the        |
| 6  | European Court of Justice gave judgment in the case of         |
| 7  | Procter & Gamble Co. v. The Office for Harmonisation in the    |
| 8  | Internal Market, C38399, on 20th September 2001. That was      |
| 9  | the BABY-DRY case. It is not, on this appeal, necessary that   |
| 10 | I should go into detail about the BABY-DRY case since it was   |
| 11 | common ground between Mr. Chapple and Mr. James, who appeared  |
| 12 | on behalf of the Registrar, that the correct approach to this  |
| 13 | case had not changed as a result of the BABY-DRY decision.     |
| 14 | It is sufficient, in those circumstances, that I refer to      |
| 15 | paragraph 42 of the judgment in the BABY-DRY case where the    |
| 16 | court stated the test under Article 7 of the Regulation        |
| 17 | (which equates to section 3 of the Act) is as follows: "The    |
| 18 | determination to be made depends on whether the word           |
| 19 | combination in question may be viewed as a normal way of       |
| 20 | referring to the goods or of representing their essential      |
| 21 | characteristics in common parlance."                           |
| 22 | Of course, in BABY-DRY, the mark that was being                |
| 23 | considered was a plain word mark and not a slogan or           |
| 24 | strapline as in the present case. It was again common ground   |
| 25 | that this mark was of the nature of the slogan or strapline    |

| 1  | and that, therefore, consideration of its use in advertising  |
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| 2  | was particularly appropriate.                                 |
| 3  | Mr. Chapple accepted that a slight variation of his           |
| 4  | clients' application so that it read, "All your favourites    |
| 5  | are here" would be unregistrable. However, he contended that  |
| 6  | the use of the word "where" in the trade mark significantly   |
| 7  | altered the feel of the slogan. He said that it became a      |
| 8  | catchphrase and a grammatically incorrect catchphrase which   |
| 9  | therefore acquired a character.                               |
| 10 | Mr. James, on the other hand, contended that a slight         |
| 11 | extension of the slogan so that it read, "This is where all   |
| 12 | your favourites come together in one box" would plainly be    |
| 13 | unregistrable and that the average consumer would see WHERE   |
| 14 | ALL YOUR FAVOURITES COME TOGETHER as being an abbreviation    |
| 15 | for the longer expression.                                    |
| 16 | In reaching a conclusion as to whether or not                 |
| 17 | Mr. Redmore was correct, I accept (and it was not suggested   |
| 18 | to the contrary) that in ex parte proceedings, an appeal to   |
| 19 | the Appointed Person should be by way of rehearing and not by |
| 20 | way of review. However, it would be right for the Appointed   |
| 21 | Person nonetheless to pay due respect to the decision of the  |
| 22 | hearing officer, who has considerable experience in trade     |
| 23 | mark matters. Notwithstanding that it is a rehearing, I do    |
| 24 | not believe the Appointed Person should depart from the       |
| 25 | reasoning of a hearing officer unless satisfied that it is    |

1 wrong.

| 2  | I turn then to consider the basic question: is the            |
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| 3  | trade mark applied for a perfectly normal way of referring to |
| 4  | the goods? "Is it a natural or normal way of referring to     |
| 5  | the goods?" is the appropriate way to look at the question    |
| 6  | before me. This is, I believe, the way that Mr. Redmore       |
| 7  | approached the matter. He reached the conclusion that the     |
| 8  | expression would be perceived by the relevant customer as no  |
| 9  | more than a promotional statement that the package contains a |
| 10 | variety of confectionery items.                               |
| 11 | Mr. Chapple sought to criticise this on the basis that        |
| 12 | Mr. Redmore was wrong in concluding that it was no more than  |
| 13 | a promotional statement. I see some force in Mr. Chapple's    |
| 14 | submission. What I have to consider is, I think, not the      |
| 15 | question of whether the customer would see it as no more than |
| 16 | a promotional statement, but rather whether, in the course of |
| 17 | trade, such a use would be a natural or normal way of         |
| 18 | referring to a quality of the goods.                          |
| 19 | I have reached the conclusion in this case that when          |
| 20 | used in relation to confectionery as a whole, Mr. James's     |
| 21 | submission carries weight. I believe the average consumer     |
| 22 | would see the abbreviation for what it is, namely, an         |
| 23 | abbreviation for the expression, "This is where all your      |
| 24 | favourites come together in one box." Had, therefore, the     |
| 25 | trade mark been applied for in respect of the description of  |

| 1  | goods for which it was originally applied for, I would have   |
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| 2  | no hesitation in upholding Mr. Redmore's decision.            |
| 3  | Mr. Redmore took account of the fact that the                 |
| 4  | specification had been limited so as to restrict it to        |
| 5  | packaging units containing products, all of which were the    |
| 6  | same. Does this make any difference to the conclusion? In     |
| 7  | my judgment, it does not. In considering a category of        |
| 8  | goods, plainly the more limited that category, the less scope |
| 9  | there is for the owner of the registered trade mark to invoke |
| 10 | his exclusive right pursuant to section $10(1)$ of the Act.   |
| 11 | That is his right of a total monopoly of the use of the mark  |
| 12 | as registered in respect of the goods for which it is         |
| 13 | registered.   |
| 14 | It is however right, I think, in considering this             |
| 15 | question to have regard also to the more limited exclusive    |
| 16 | right which is given pursuant to section 10(2) which gives    |
| 17 | the proprietor of a registered trade mark rights over the use |
| 18 | of identical or similar marks in respect of a similar         |
| 19 | description of goods.   |
| 20 | I have no doubt at all that a package containing              |
| 21 | products, some of which differed from the others, the closest |
| 22 | example being a box containing two different varieties of     |
| 23 | products, would be goods of a similar description. Thus, if   |
| 24 | someone used the expression or strapline, "Where all your     |
| 25 | favourites come together" in relation to that product, there  |

| 1  | would be scope for an allegation of infringement.            |
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| 2  | Whilst, therefore, the restriction of the category of        |
| 3  | goods goes some way to identifying a distinction between the |
| 4  | use of the trade mark in its natural descriptive sense       |
| 5  | because it would cease to be descriptive when referring to a |
| 6  | single variety of product, I do not believe it goes far      |
| 7  | enough. This mark has not been the subject of any use and,   |
| 8  | as an unused mark, I believe that Mr. Redmore was correct in |
| 9  | refusing to register it. This appeal will accordingly be     |
| 10 | dismissed.   |
| 11 | In accordance with the usual practice, Mr. James, you        |
| 12 | do not seek costs.   |
| 13 | MR. JAMES: No, I do not.                                     |
| 14 | MR. THORLEY : There is no order as to costs.                 |
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